

! Solutions for tomorrow AB is looking for Sales – Key Account Manager

Solutions for tomorrow AB develops unique and innovative mobile x-ray equipment for future healthcare. The vision is to take the x-ray to patients – in hospitals, retirement homes, health centers also in developing countries.

In 2016 we launched our first product and now are looking for Sales/Key Account Manager who will work close to our international distributors and with potential Swedish customers.

We require that you are interested in learning about the product and its use. Technical understanding is necessary as well as knowledge about competing products. We sell our products directly in Sweden through public tenders and internationally together with distributors. Our mobile x-ray machine is unique and sets a whole new standard on the market and the interest is overwhelming.

As an employee, you will help the distributor to start with sales, help with marketing and quotes. You will make sure the distributor works actively and correctly place product and brand for long-term success. Your tasks within sales on Swedish market will include work on public tenders, demos and customers contacts.

For us, your personal qualities are crucial in terms of merit. You are social, business and goal oriented and like to work at high pace. As a person you are organized, responsible and service oriented. Good communication and computer skills are needed.

Good written and spoken English is a requirement, other languages as well as experience from x-ray business are advantages. Swedish is not a requirement. The position includes flexible hours and travel days. Driving license is a requirement.

We are innovative and fast-growing company that provides good personal opportunities ahead. We offer you possibilities to work with many international contacts with great participation and opportunities to influence.

Welcome to join this amazing journey!

Contact:

Mattias Guldstrand, CEO, phone: +46 10 456 4501.

Applications should be sent to info@solutionsfortomorrow.se

Processing of applications is ongoing.